

Durable Counter Mats

CounterPointPromo.com	UPIC/DOYOUPOP • PPAI/227346 • ASI/49716 • SAGE/66138 •
Counter Point [®]	an A Fence ur family, happiness for your pet. ons to meet your needs. ons to meet your needs.
Durable Counter Mats	5767 • SAGE/66
January February March 1 2 3 4 2 3 4 5 6 7 8 9 10 11 12 13 14 15 2 3 4 5 6 7 8 9 10 11 12 13 14 15 2 3 4 5 6 7 8 1 2 13 14 15 16 17 18 2 3 4 5 6 7 8 9 10 11 12 13 14 15 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 9 30 31 2 3 4 5 6 7 8 9 10 11 12 13 14 15 2 3 2 4 2 5 2 6 27 2 8 2 3 4 5 6 7 8 9 10 11 12 13 14 15 2 3 2 4 2 5 2 6 27 2 8 2 3 2 4 2 5 2 6 27 2 8 3 3 4 2 5 2 6 27 2 8 3 3 4 1 5 16 17 18 1 2 3 14 15 1 2 3 14 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	an A Fence ur family, happiness for your petors to meet your needs ation and expert system training
Superior Superior Superior Notimer 1 2 3 4 5 6 7 8 9 10 11 12 13 4 5 6 7 8 9 10 11 12 13 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 6 7 28 9 10 11 12 13 14 15 16 17 18 19 20 12 22 23 24 25 26 27 28 29 30 21 22 23 24 25 26 27 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 28 29 30 <td< td=""><td>578-3647 Fence.com</td></td<>	578-3647 Fence.com
	ADDISECTION SOLUTIONS BADE DESIGNED THE SIGNAL There are signal designs and manufactures for ducts that provide clear communications and eliver critical process notification:
Tel: +1 708.534.	.4756 Email: signalsupport/afedsig.com

Counter Top Space is Too Valuable to Waste!

Put This Valuable Space to Work for You -Add Your Message to **Our Counter Mats and**

- Deliver targeted marketing
- ✓ Generate **impulse** sales
- Create brand awareness
- Sell MORE!

The Industry's Leading Counter Mat Manufacturer

Get the Most Out of This Valuable Space, Put Counter Point® To Work for You and Get DURABILITY

- ✓ Our traditional mats print directly to plastic
- ✓ We use high quality materials not available from local printers and generic POP suppliers

QUALITY & RELIABILITY

It's lonely

counter mat

- America's leading counter mat manufacturer
- ✓ Over 40 years of manufacturing experience
- Award winning print quality
- Manufactured in the USA



INTRODUCING Stitched Edge **FABRIC MATS**

Our new Stitched Edge fabric mat expands the mat's use beyond counter mats into exciting new markets like Trading Card Game (TCG) mats, eSports game mats, and desk mats that pad both the keyboard and the mouse.

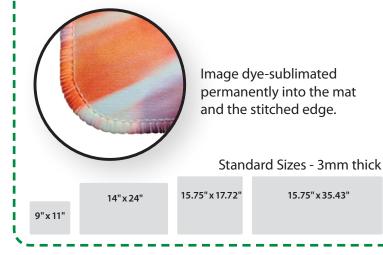




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BEST SELLERS

DESCRIPTION	SIZE	C
Frame-It <i>FLEX®</i> Window	16"x20"x1/8"	F
Peel&Place® Ultra-Thin	10"x15"x.015"	Ν
Origin'L Fabric®	11" x 17" x 1/8"	B

Best selling standard sizes for each product category shown above.



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January	February	March	More Than A Fence
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April	May	inter and interesting	
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			Sector Statements of the
October	November	December	
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			Fence
			000-376-3647
			InvisibleFence.com
			the second se
	Γ	JuraTec	° – Page 5



Origin'L[®] Fabric – Page 7



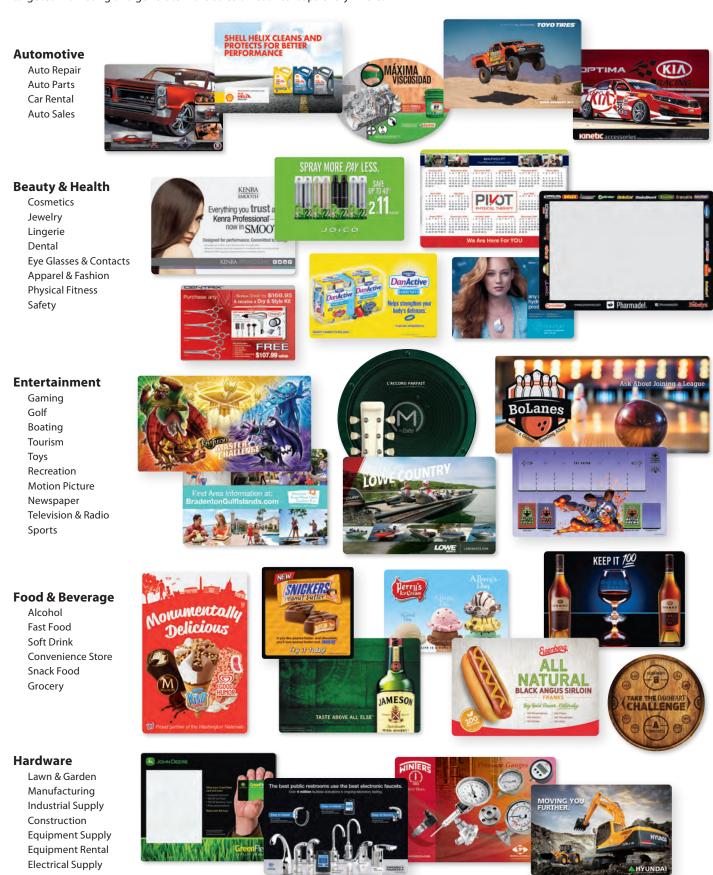
Peel&Place – Page 11



Frame-It[®] Window – Page 12

LOOK WHO'S USING COUNTER MATS

These businesses, industries, and service providers use counter mats to deliver targeted marketing and generate more sales on counter tops everywhere!



Retail Credit Card **Consumer Electronics** Sporting Goods Home Furnishings Grocery Office Supply Floral

Mana Miskeleers

Professional **Real Estate** Insurance Banking Legal Financial

Lottery

Medical

Pets

Dental Doctors

Hospitals

Pet Store Veterinary

Pet Products



Services Advertising Education Dry Cleaning Transportation Government Freight & Delivery Hospitality & Travel Printing & Publishing





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COUNTER MAT OPTIONS

PROTECTIVE SURFACES

Wynex A durable, textured, matte finish and our most popular surface



Soft fabric with Heavy Duty Base

BASE MATERIALS



Heavy Duty A durable natural open-cell rubber base. 1/16" & 1/8" Thick

1/16" & 1/8" Thick



Peel&Place® This latex-free, ultra-thin base uses a lo-tac repositionable adhesive. .015" Thick

3mm (.118")

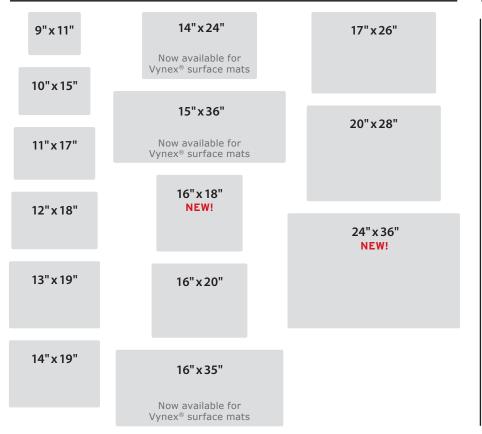


DuraTec[®] Extremely durable, odorless, latex-free, synthetic rubber backing. Light weight.

Barely There[™] An economical, latex-free, ultra-thin non-slip base. .020" Thick



STANDARD SIZES

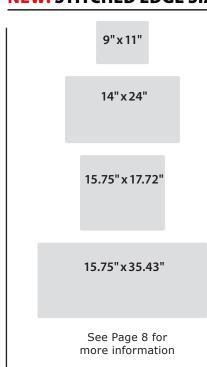


NEW! STITCHED EDGE SIZES

~1/4"

FABRIC ONLY

5mm (.197")



OUR PREMIUM LATEX-FREE COUNTER MAT DuraTec[®]



Base: DuraTec[®] durable, odorless, latex-free Minimum: 25 pieces (2–24 pieces QUR)

Reorder 5-Day: PDF for reference only 1/16" 1/8" Rush Services: 4-Day* 1.5mm *Call for availability Current Pricing: CounterPointPromo.com/dtpx 19" | 14" x 24" | 15" x 36" | 16" x 18" | 16" x 20" | 16" x 35" | 17" x 26" | 20" x 28" 24" x 36" 19 ND1424 ND1536 ND1618 ND1620 ND1635 ND1726 ND2028 ND2436 19 NH1424 NH1536 NH1618 NH1620 NH1635 NH1726 NH2028 NH2436

Sizes	9" x 11"	10" x 15"	11" x 17"	12" x 18"	13" x 19"	14" x 1
	Vynex®					
1/16" 1.5mm	ND911	ND1	ND1117	ND12	ND1319	ND141
1/8" 3mm	NH911	NH1	NH1117	NH12	NH1319	NH141





Manufactured in the USA with US & Global Materials

synthetic rubber

CounterPoint

5

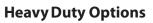
OUR PREMIUM, MOST POPULAR COUNTER MAT HeavyDuty

Durable rubber base and rugged surface creates a popular general purpose mat.

- ✓ Popular counter mat for all types of promotions
- ✔ Built to withstand the wear & tear of everyday promotions
- Medium to long term use
- Made in USA with USA & Global Materials







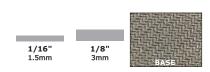
Imprint: 4-Color Process Offset Lithography on plastic Surface: Vynex® durable textured matte finish Base: Heavy Duty open cell natural rubber Minimum: 25 pieces (2–24 pieces QUR)





Art Specs & General Info: Page 16-17

CounterPoint



Current Pricing: <u>CounterPointPromo.com/hdpx</u>

5-Day Production: PDF for reference only

6-Day Production: After PDF approval

Reorder 5-Day: PDF for reference only

Rush Services: 4-Day*

*Call for availability

Lead Time:

51205	2 / 11	10 115	111 / 17	12 110	13 112	11 / 12	11 721	15 450	10 110	10 420	10 x 35	17 720	20 / 20	21 830
	Vynex [®]													
1/16" 1.5mm	NT911	NT1	NT1117	NT12	NT1319	NT1419	NT1424	NT1536	NT1618	NT1620	NT1635	NT1726	NT2028	NT2436
1/8" 3mm	NG911	NG1	NG1117	NG12	NG1319	NG1419	NG1424	NG1536	NG1618	NG1620	NG1635	NG1726	NG2028	NG2436

OUR SOFT BUT TOUGH FABRIC COUNTER MAT

A soft fabric surface and cushioned rubber base protects items placed on the mat as well as the countertop.

- Cushioned display surface ideal for glass countertops
- ✓ Great for sensitive products like eyeglasses, guns, and jewelry
- ✓ Great for game boards & play mats
- ✓ Rolls up for easy transportation and storage
- Made in USA with Global Materials



Origin'L Fabric[®] **Options**

ead Time:
-Day Production: PDF for reference
-Day Production: After PDF approv eorder 5-Day: PDF for reference or
Rush Services: 3-Day*, 4-Day* Call for availability
Current Pricing: CounterPointP

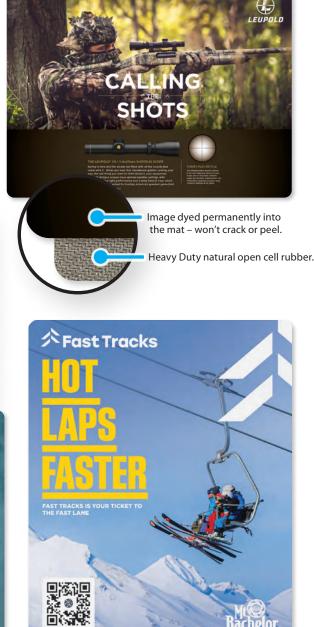
Sizes 9" x 11" 10" x 15" 11" x 17" 12" x 18" 13" x 19" 14" > Origin'L Fabr BT12 BT1319 BT1 1/16" 1.5mm BT911 BT1 BT117 1/8" 3mm BG911 BG1 BG12 BG1319 BG BG117 BB911 BB1 BB117 BB12 BB1319 BB1 1/4" 5mm

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Art Specs & General Info: Page 16-17



<u>unterPointPromo.com/fapx</u>

x 19"	14" x 24"	15″ x 36"	16" x 18″	16" x 20"	16" x 35"	17" x 26"	20" x 28"	24" x 36"
1419	BT1424	BT1536	BT1618	BT1620	BT1635	BT1726	BT2028	BT2436
1419	BG1424	BG1536	BG1618	BG1620	BG1635	BG1726	BG2028	BG2436
1419	BB1424	BB1536	BB1618	BB1620	BB1635	BB1726	BB2028	BB2436



7

Origin'l Fabric Stitched Edge

Our NEW Stitched Edge adds a level of sophistication & refinement to our tried-and-true **Origin'L Fabric® counter mats. The finished edge** expands the mat's use beyond counter mats into exciting new markets like Game and Desk mats.

- ✓ Fabric surface with stitched edge finish
- ✓ Rolls up for easy transportation and storage
- Brilliant image dyed permanently into the mat – won't crack or peel
- ✓ Printed in the USA
- ✓ Made in USA with Global Materials





Origin'L Fabric Options

Imprint: 4-Color Process Dye Sublimation Surface: Origin'L Fabric® Base: Heavy duty open cell natural rubber fused to the polyester fabric surface Minimum: 25 (2-24 pieces QUR)

5-D	ad Time: Day Production: PDF for reference only Day Production: After PDF approval
Rec	order 5-Day: PDF for reference only
	sh Services: 3-Day*, 4-Day* all for availability
	rrent Pricing: unterPointPromo.com/fase

Sizes	9" x 11"	1/8" ^{3mm} 14" x 24"	BASE	SURFACE
	Origin'L Fabric [®] St			
1/8" 3mm	SG911	SG1424	SG1618	SG1635



Our NEW Game Mats are perfect for Trading Card Games (TCG), eSports, and computer games.

- Easier handling of cards & game pieces
- ✓ Muffles dice sounds and bounce
- ✓ Rolls up for easy transportation and storage
- ✓ Stitched Edge or traditional die-cut finish
- ✓ Brilliant image died permanently into the mat ✓ Printed in the USA
- ✓ Made in USA with Global Materials





Trading Card Games (TCG)

eSports Games

Origin'L Fabric Desk Mats

Our Desk Mats cushion the desk top with room for keyboard and mouse.

- ✓ Protects the desk top
- ✓ Rolls up for easy transportation and storage
- ✓ Stitched Edge or traditional die-cut finish
- ✓ Brilliant image died permanently into the mat
- ✓ Printed in the USA
- ✓ Made in USA with Global Materials

Origin'L Fabric[®] **Options**

Imprint: 4-Color Process	Lead Time:				
Dye Sublimation	5-Day Production: PDF for reference on				
Surface: Origin'L Fabric®	6-Day Production: After PDF approval				
Base: Heavy duty open	Reorder 5-Day: PDF for reference on				
cell natural rubber fused	Rush Services: 3-Day*, 4-Day* *				
to the polyester fabric surface	Current Pricing:				
Minimum: 25 (2-24 pieces QUR)	Game: CounterPointPromo.com/g				

Sizes 14" x 19" | 14" x 24" | 15" x 36" | 16" x 18" | 16" x 20" | 16" x 35" | 17" x 26" | 20" x 28" | 24" x 36"

	Origin'L Fa	ibric [®] Game	e & Desk										
1/16" 1.5mm	BT1419	BT1424	BT1536	BT1618	BT1620	BT1635	BT1726	BT2028	BT2436				
1/8" 3mm	BG1419	BG1424	BG1536	BG1618	BG1620	BG1635	BG1726	BG2028	BG2436	Sizes	14" x 24" Origin'L Fabric® St	15.75" x 17.72" itched Edge	15.75" x 35.43"
1/4" 5mm	BB1419	BB1424	BB1536	BB1618	BB1620	BB1635	BB1726	BB2028	BB2436	1/8" 3mm	SG1424	SG1618	SG1635

Manufactured in the USA with US & Global Materials









Computer Games



ce only 1/16' 1/8" 1/4" SURFAC

*Call for availability

m/gapx Desk: CounterPointPromo.com/depx

CounterPoint

g



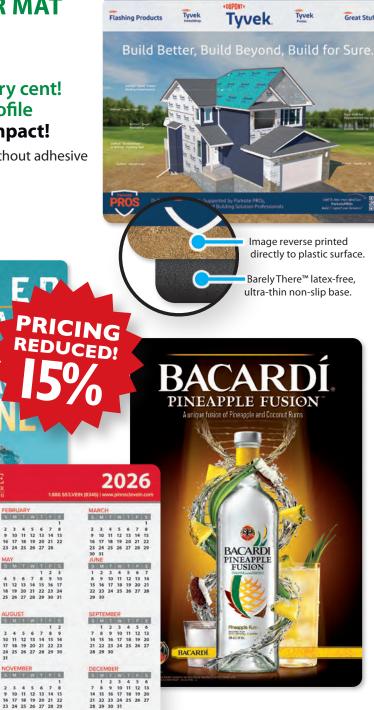
Thinner than a dime, and worth every cent! These ultra-thin mats have a low-profile presence but deliver high-profile impact!

✓ Non-slip backing keeps promotion in place without adhesive

PINNACLE

21 22 23 24 25 26

- Lightweight reduces shipping cost
- ✓ Very durable for applications that do not require a foam cushion
- ✓ Made in USA with US Materials



Barely There[™] Options

Imprint: 4-Color Process Offset Lithography on plastic Surface: Vynex[®] durable textured matte finish **Base:** Barely There[™] ultra-thin, latex-free, non-slip polymer. Barely half the thickness of a dime Minimum: 25 pieces (2-24 pieces QUR)

LOCATIONS

Lead Time: 5-Day Production: PDF for reference only 6-Day Production: After PDF approval Reorder 5-Day: PDF for reference only Rush Services: 4-Day* *Call for availability Current Pricing: CounterPointPromo.com/btpx



Art Specs & General Info: Page 16-17



Sizes 9"x11" | 10"x15" | 11"x17" | 12"x18" | 13"x19" | 14"x19" | 14"x24" | 15"x36" | 16"x18" | 16"x20" | 16"x35" | 17"x26" | 20"x28" | 24"x36" Vvne .020" NR911 NR1 NR1117 NR12 NR1319 NR1419 NR1424 NR1536 NR1618 NR1620 NR1635 NR1726 NR2028 NR2436

OUR ADHESIVE BACKED COUNTER MAT Peel&Place[®]

counter top – kept in place with our

- not require a foam cushion
- durable labels, and more



Peel&Place[®] Options

Imprint: 4-Color Process Offset Lithography on plastic Surface: Vynex® durable textured matte finish Minimum: 25 pieces (2-24 pieces QUR)



Manufactured in the USA with US & Global Materials



CounterPoint

CounterPoint 11



Easily update your promotion by simply changing an insert, keeping your content current and extending the life of the counter mat.

- ✓ Permanent message on the outside and interchangeable message on the inside
- ✓ Great for location-specific information and frequently changing pricing, menus, or promotions
- Easily build custom windows into the art

E I R E S T O P

✓ Non-magnetic

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THE PERFECT FIT

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Made in USA with US & Global Materials

RESTOP

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IRESTOP

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1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 20 30

1 2 3 4 5 6 7 8 9 10 1 12 13 14 15 16 17 1 19 20 21 22 23 24 2 26 27 28 29 30 31

America's Electronics Manufacturer



VENSTAR®



22 C 6 2





Frame-It[®] Options

Imprint: 4-Color Process Offset Lithography on plastic Surface: Vynex® durable textured matte finish Base: Heavy Duty Base: DuraTec[®] durable, odorless, latex-free synthetic rubber **Base:** Barely There[™] ultra-thin, latex-free, non-slip polymer. Barely half the thickness of a dime Base: Peel&Place® lo-tac, latex-free, repositionable adhesive **Minimum:** 100 Lead Time: 6-Day Production: PDF for reference only

7-Day Production: After PDF approval Reorder 6-Day: PDF for reference only

Current Heavy Duty Pricing: CounterPointPromo.com/xhpx Current DuraTec* Pricing: CounterPointPromo.com/xdpx Current BarelyThere® Pricing: CounterPointPromo.com/xbpx Current Peel&Place® Pricing: CounterPointPromo.com/xppx





PEEL&PLACE





Manufactured in the USA 12 with US & Global Materials



Scan for a Quick Cross Reference SEARCH

Art Specs & General Info: Page 16-17

Sizes	9" x 11"	10" x 15"	11" x 17"	12" x 18"	13" x 19"	14" x 19"	16" x 20"	17" x 26"
	Heavy Duty	/						
1/16" 1.5mm	FFT911	FFT1	FFT111	FFT12	FFT139	FFT149	FFT160	FFT172
1/8" 3mm	FFG911	FFG1	FFG111	FFG12	FFG139	FFG149	FFG160	FFG172
	DuraTec®							
1/16" 1.5mm	FFD911	FFD1	FFD111	FFD12	FFD139	FFD149	FFD160	FFD172
1/8" 3mm	FFH911	FFH1	FFH111	FFH12	FFH139	FFH149	FFH160	FFH172
	Barely The	re®						
.020"	FFR911	FFR1	FFR111	FFR12	FFR139	FFR149	FFR160	FFR172
	Peel & Place®							
.015"	FFP911	FFP1	FFP111	FFP12	FFP139	FFP149	FFP160	FFP172
WINDOW	5¼"x8¼"	5¼"x8¼"	8¼" x 10¾" 8¼" x 13¾"	8¼" x 10¾" 8¼" x 13¾"	8¼" x 13¾" 10¾" x 16¾"	8¼" x 13¾" 10¾" x 16¾"	10¾"x16¾"	10¾" x 16¾"
INSERT	5½"x8½"	5½"x8½"	8½" x 11" 8½" x 14"	8½" x 11" 8½" x 14"	8½" x 14" 11" x 17"	8½" x 14" 11" x 17"	11" x 17"	11" x 17"
MAX WIN	7"x9"	8"x13"	9" x 15"	10" x 16"	12" x 17"	12" x 17"	14" x 18"	15" x 22½"





PRODUCT SAFETY

✓ CPSIA ✓ Prop 65

Our products are tested by Bureau Veritas to ensure they conform to applicable CPSIA and Prop 65 safety standards. All of our products passed the applicable tests. Unless the counter mat is specifically targeted for children, a CPSIA Certificate of Conformity is not usually required. View our Certificate of Conformity in the Product Safety section of our website at CounterPointPromo.com/safety.

FREE PDF "PAPER" PROOF



- ✓ Full color PDF to confirm the art received and used is correct
- ✓ FREE Emailed with every order & reorder
- ✓ Sent within 24 hours of receipt of PO and usable art

When the FREE PDF "Paper" Proof is sent for "reference ONLY", it means production will begin without waiting for PDF proof approval. This PDF is not an accurate color proof – use for design reference only.

STANDARD LEAD TIME

Production begins the business day following receipt of PO and approved, usable art. Art that is not usable requires additional lead time. Production lead times are based on orders up to 2,500 pieces. For larger quantities, call for production times.

Packaging requires additional production time determined by the type of packaging required.

Order with Production Proof: Production time following proof approval is 6 days, 7 days for Frame-It® FLEX. Rush options may be available – see below

Traditional Mats	FREE PDF Proof
5-Days 6-Days Reorder 5-Days	For Reference Only Approval Required For Reference Only
Frame-It [®] FLEX	FREE PDF Proof

RUSH SERVICES

Based on 1,000 piece order. See product options for rush service availability.

3-DAY	4-DAY
662 50/	650/

\$62.50/v \$50/v

Contact us for order verification. All order details, including PO, art which is usable without modification or change, shipping instructions, and payment arrangements must be received by Noon Pacific Standard Time. Art must conform to our Art Check List (see Last Page).

FREE PDF "Paper" Proof sent for reference ONLY. Add one day or \$50/v for PDF approval if required. Quantities over 2,500 may incur additional charges - call for details.

Rush charges cover any special handling, overtime, and other factors necessary to meet a rush schedule. Order changes made after an order is submitted will affect delivery dates and rush charges may be incurred to maintain scheduled ship date.

PRODUCTION SPECS

Standard Production Time: Production begins the business day following receipt of PO and approved, output-ready art. Art that is not output-ready requires additional lead time. Standard lead times are based on orders up to 2,500 pieces. For larger quantities, call for production times.

- 5-DAY: PDF proof for reference only
- 6-DAY: PDF proof approval required
- Reorder 5-DAY: PDF proof for reference only
- Frame-It® FLEX: Add two days to above lead times
- Custom Dies: Add three days to above lead times

Packaging: Production time determined by the type of packaging required

Order with Production Proof: Production time following proof approval is 8 days, 10 days for Frame-It® FLEX. Rush options are available.

Rush Orders: Contact us for order verification. All order details, including PO, art which is usable without modification or change, shipping instructions, and payment arrangements must be received by Noon Pacific Standard Time. Art must conform to our Art Check List (see Last Page) and must be usable without modification or change. Your order will not ship as requested if unusable art is submitted. See product options for rush service availability - based on 1,000 piece order. FREE PDF "Paper" Proof sent for reference ONLY. Add one day or \$50/v for PDF approval if required. Quantities over 1,000 may incur additional charges.

3-Day Production: \$62.50/v 4-Day Production: \$50.00/v

See product options for rush service availability.

Rush charges cover any special handling, overtime and other factors necessary to meet a rush schedule. Order changes made after an order is submitted will affect delivery dates and rush charges may be incurred to maintain scheduled ship date. Additional rush charges, when required, are \$50/v (minimum) per day rushed.

Pricing: All prices include up to a 4-Color print but exclude a set-up fee. All prices are subject to change without notice. To ensure you have the best possible price, contact your Product Specialist for an aggressive BottomLine™ auote.

Terms: Standard credit terms are Net 30 upon approved credit. A signed credit application is required. Terms for credit card payments are Net 10. Late payments will incur a 11/2% per month late fee. Prepayment of initial order may be required.

Shipping: F.O.B. Nevada. In accordance with the shipping terms of F.O.B., Marketing: It is our practice to use overruns for samples and product the responsibility of an order transfers to the customer when the order is images in our advertising. If this is not acceptable, please indicate this to us shipped. Claims for shipping damage MUST be made by the customer when in writing. the shipment arrives. CounterPoint® accepts no responsibility or liability for carrier-caused delivery delays, problems, or product damages. **Co-Op Programs:** Co-op programs are happily considered. Contact

your Product Specialist with details and CounterPoint® will develop a program to fit your needs.



Important Note: Lead times and rush charges are based upon the receipt of final art approval and complete order instructions - not when an order is submitted. Art that is not usable usually requires additional lead time. Always allow time to acquire art and proof approval. Packaging or custom die requirements may also increase lead time.



Cancelled Orders: If an order is cancelled, you are responsible for charges incurred up to the point of cancellation.

Important Note: Lead times and rush charges are based upon the receipt of final art approval and complete order instructions - not when an order is submitted. Art that is not usable usually requires additional lead time. Always allow time to acquire art and proof approval. Packaging or custom die requirements may also increase lead time.

Returns: Authorization is required prior to return of product. Unauthorized returns will not be accepted. No credit will be issued for product that cannot be returned.

Box Weights: Box weights may vary depending on the actual raw materials used. Some variation is normal and expected.

Custom Dies: Die/handling charge is usually \$300/v, but may be more depending on the size and complexity of the pattern. All dies created by us remain factory property.

Multiple Destination Charge: The first two drop shipments are free. The charge for each additional location depends on the quantity per location. If each location is shipped in full-case multiples, the charge is \$12.50/v per location. If each location is shipped the same non-standard case pack quantity, the charge is \$18.75/v. If the quantity per location is different and requires non-standard case packs, the cost per location is \$37.50/v. There will be an additional set-up charge of \$31.25/v and additional lead time will be added to your order. Drop ship lists must be submitted in our Excel spreadsheet. Any instructions not present at the time of quoting may alter pricing when the actual instructions are received. Fulfillment charges are not included in the Multiple Destination charges. If a fulfillment quote is needed, please provide requirements.

Packaging: Standard CounterPoint[®] packaging is in bulk. Projects requiring non-standard case-packs will incur additional charges.

Minimum Order: See product pages for minimum order quantities.

Shortages & Overages: All orders are subject to 5% over or under run. Exact quantities incur a 10% surcharge.

Job Changes: Job change orders that occur once a project is in our system may incur additional or duplicate charges as applicable. Changes may also affect scheduled delivery dates. To avoid additional charges or delays, nail down all loose ends prior to job submission.

CounterPoint 15

GENERAL ART SPECS

The following, in conjunction with the "Art Check List" (Last Page), outlines the production specifications for the successful completion of your project.

Art Specifications: Art must be usable digital files and should conform to the art specifications found in our "Art Check List" on the Last Page. Changes made after production begins will incur additional charges.

Color Target: Send samples of printing or items to match for color when your order is placed. We can't match your target if we can't see it!

Art Services: Any time art must be created or modified, art services will be billed at \$75/v per hour.

FREE PDF "PAPER" Proof: When the FREE PDF "Paper" Proof is sent for "reference ONLY", it means production will begin without waiting for PDF proof approval. This PDF is not an accurate color proof – use for design reference only.

Production Proof: \$300/v. Production proofs are recommended whenever color matching is critical and may be required on larger orders.

Registration: Please allow $\pm 1/16$ " registration variance of the print to the product perimeter.

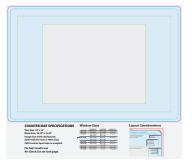
Email & FTP: Submit files smaller than 3Mb via email to your Product Specialist. Submit files up to 80Mb via the ftp upload utility at <u>CounterPointPromo.com/upload</u>. Remember to also send a printed sample of what you expect the art to look like. See our Art Check List (next page) for details on art submission.

Borders: When art includes a border or other art element that runs parallel to the counter mat's edges, the naked eye can distinguish slight variations in print positioning. For this reason, we do not recommend the use of a border because the nature of manufacturing limits registration capabilities to $\pm 1/16$ ".

Offset Lithography: All images submitted for hard surface counter mats are printed as submitted. Image resolution should be set at 300ppi. Remember that effective image resolution is decreased when an image is enlarged in a layout program; so, images should be 300ppi at 100% size in the final document.

While standard offset reproduces color and detail very well, the product surface can sometimes alter the color and appearance of the printed image. When color is critical, we always recommend a production proof. Fonts and type elements smaller than 8 point may not be readable.

PMS/Spot Colors: All PMS/Spot colors will be converted to 4-Color Process. When referencing a PMS color in a process color print, refer to a Pantone® COLOR BRIDGE® to see how the color translates when converted to CMYK. Most colors change when converted to CMYK.



Dve Sublimation: Sublimation is a specialized process that prints special heat activated inks on an advanced "transfer" paper. Heat and pressure are applied to the transfer, causing the ink to turn into a gas dye, which then sublimates into the fabric. Once the image is transferred, it is permanent and washable.

This heat activated ink transfer process produces a 100% to 400% dot gain, which impacts all reversed or "knocked out" art. When reversed elements are too small, the dot gain may fill in the reversed area or eliminate it completely. For this reason, we recommend all reversed type be set to bold. Serif fonts such as Times should be set at 18 point or greater and sans serif fonts like Helvetica should be set at 12 point or greater. All reversed lines should be 1.5 points or greater. Image resolution should be 300ppi. The sublimation process is designed to produce a "pleasing" representation - not an exact match – of the original.

During the sublimation printing process, a color target is used as a reference only. Color variation from a color target is normal and expected. When color is critical, we recommend a production proof.

Special Inks – Sublimation: All sublimation prints are created using 4-Color Process and 4-Color Process conversions for spot colors. Within the limits of sublimation, precise matching of PMS colors is not always possible. Metallic and fluorescent colors are not available. When color matching is critical, always order a production proof.

Original Size: All counter mats are initially cut to ordered size. However, since the fabric counter mats have a natural rubber base and the sublimation process uses high heat and pressure, the dimensions of the final product may vary from ordered size. This shrinkage and/or growth is a normal and expected effect of the sublimation process.

Color Conversion: Colors should be defined as either spot or CMYK (4-Color Process). All spot colors will be matched to the Pantone® COATED color guide. Converting spot or RGB colors to CMYK will change the appearance of the color, sometimes dramatically.

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Separations, Files, Plates, & Dies: All separations, digital files, plates, and dies created by CounterPoint[®] remain factory property. Our storage policy is to keep these materials on file for 24 months. After 24 months, reorders are treated as new jobs and require new art and set-ups. Original art is returned on request.

For best results submit your high resolution editable art using one of our templates.

CounterPointPromo.com/templates

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🗸 ART CHECK LIST

A quick test to ensure success! Art and digital files that pass this pre-flight "test" usually flow through our system with ease. These guidelines are also explained in detail at CounterPointPromo.com/production.

Lavout

✓ 1/8" Bleed when art extends off of the mat Critical elements at least 1/4" inside mat's edge

2 Image Resolution

Image resolution MUST be 300ppi or higher. EVERY file used to create the final piece MUST be included and editable. This includes linked or placed files.

✓ Save images at 300ppi/dpi, sized to 100% ✓ Save images as .psd, .tif, .eps, or .ai files ✓ Include editable versions of *all* files

S Fonts

✓ For Sublimation: at least 18pt serif, 12pt sans-serif ✓ For Offset and UV Ink Jet: at least 8pt

- ✓ All reversed type set to bold
- ✓ Convert all fonts to outlines/curves
- ✓ Include all Screen & Printer fonts

4 File Formats

✓InDesign[®] ✓Hi-Res PDF ✓Photoshop[®] ✓Illustrator[®] Word, Publisher, PowerPoint, and Excel are not acceptable file formats.

5 Art Submission

✓ FTP: <u>CounterPointPromo.com/upload</u> (3-80Mb) Email your Product Specialist directly (<3Mb)</p>

O Color Target / Output Sample

Include a complete, full sized hard copy of the composite art submitted. These may be color or black & white, but must be printed from the final file(s) you provide. Print 4-Color Process targets using calibrated output devices.

✓ Calibrated Color Target ✓ Black & White ✓ COATED PMS Color Callout



Manufactured in the USA

with US & Global Materials

Counter Top Space is Too Valuable to Waste!

Put This Valuable Space to Work for You – Add Your Message to Our Counter Mats and make your Point at the Point of Sale or Service CounterPointPromo.com

CounterPoint



Colors – Process & PMS

All PMS/Spot colors will be converted to 4-Color Process. When referencing a PMS color in a process color print, refer to a Pantone® COLOR BRIDGE® coated guide to see how the color translates when converted to CMYK. Most colors change when converted to CMYK.

✓ CMYK 4-Color Process

8 Design Tips

- Avoid small type and other thin elements for fabric counter mats
- Include all files, including fonts and images
- Avoid borders, text, and art elements that run close to and parallel to the mat's edge
- Convert fonts to outlines/curves
- ✓ For a list of standard fonts available for typesetting, visit <u>CounterPointPromo.com/fonts</u>
- ✓ Supply a printed copy of the final layout and color samples or color targets

2 Corner Radius

- ✓ Standard corner radius is 3/8" (.375")
- ✓ Any other corner radius requires a custom die
- ✓ Square corners are NOT recommended

D Layout Considerations

Bleed

.375" **Final Trimmed Area of Counter Mat** Critical Element Boundary aka "Live Content Area" of Counter Mat Add 1/8" for bleed STANDARD SIZES Keep critical 9"x11" 10"x15" 11"x17" 12"x18" 13"x19" 14"x19" elements that 14"x24" 15"x36" 16"x18" 16"x20" do not bleed 1/4" from edae 16"x35" 17"x26" 20"x28" 24"x36" Optional Window Area 1" minimum print area for



maximur

window size



17

Look Who's 'POP'ing

These businesses, industries, and service providers 'POP'! They use Point-Of-Purchase counter mats in their promotional efforts.

AUTOMOTIVE – FINANCIAL SERVICES – APPAREL & FASHION – RETAIL SALES

- PHARMACEUTICAL - BEAUTY & HEALTH - EDUCATION

– CONSUMER ELECTRONICS – HOSPITALITY – TRAVEL

TRUST SOUTHERN STATES

- MANUFACTURING -
- TRANSPORTATION -

- FOOD & BEVERAGE - INDUSTRIAL SUPPLY

- FURNISHINGS - LEGAL SERVICES - AIRLINE

DRY CLEANING – PROMOTIONAL PRODUCT

FOOD SERVICE - CONSTRUCTION - RENTAL CAR - SPORTS - TELEVISION - RADIO **OFFICE SUPPLY – SPORTING GOODS – INSURANCE –** – AUTO PARTS

MEDICAL – PET SUPPLIES – PUBLISHING – SERVICE –

GALAXY

PERFORMANCE ON THE ROAD

RENTAL CAR - EQUIPMENT SUPPLY - TOYS - SAFETY - BANKING - SNACK FOOD - FLORAL 1 - CONVENIENCE STORE - DELIVERY - JEWELRY

TOURISM – DENTAL – COMPUTER & SOFTWARE – SIGNS –

EQUIPMENT RENTAL - JEWELRY - LAWN & GARDEN -

VETERINARY -**INVESTMENT** -



- ELECTRICAL SUPPLY -

COSMETICS -

PRINTING – FREIGHT –



ANY COMPANY THAT WANTS TO MAKE THEIR POINT AT THE POINT-OF-PURCHASE OR POINT-OF-SERVICE

Make Your Point at the Point-Of-Purchase or Service

Manufactured in the USA with US & Global Materials





ENTERTAINMENT -

COMMUNICATION -

MOTION PICTURE -

ADVERTISING - GOLF -

AUTO SALES & SERVICE –

BOATING – SOFT DRINK –

FITNESS - NEWSPAPER -



- RECREATION FAST FOOD

REAL ESTATE

GOVERNMENT